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Contact Information:

Jeff Burns

WAM Systems

484-530-4391

jburns@wamsystems.com

Honeywell Provides Comprehensive Collaborative Manufacturing Strategy for the Chemical and Petrochemical Industries

Business.FLEX Value Chain Management Solution Enables Improved Supply Chain Planning and Execution

Phoenix, Arizona, and Plymouth Meeting, Pennsylvania — Honeywell [NYSE:[HON](#)] Industry Solutions and WAM Systems, Inc. today announced a multi-level strategic agreement to deliver a unique and comprehensive enterprise solution for the chemical and petrochemical industries.

The solution, called Business.FLEX® Value Chain Management, seamlessly integrates production-centric manufacturing solutions from Honeywell with advanced supply chain planning solutions from WAM Systems. By embedding the WAM Systems solutions into its Business.FLEX solutions, Honeywell drives optimized execution and planning of procurement, production, transportation, and distribution for chemical and petrochemical manufacturers. Business.FLEX Value Chain Management complements Honeywell's overall Business.FLEX family of solutions that enable process manufacturers to improve decision-making and increase plant profitability. Steve Banker, Director of Supply Chain for the ARC Advisory Group, said, "Prior to the Honeywell/WAM alliance, process companies have had far fewer supplier choices in Supply Chain Management (SCM) than their colleagues in the discrete industries."

"Honeywell's Business.FLEX Value Chain Management solution delivers a new solution that bridges the gap between supply chain planning (SCP), supply chain execution (SCE), and process automation," Banker said.

The strategic agreement between Honeywell and WAM leverages Honeywell's expertise in providing innovative automation and business solutions and WAM's unsurpassed supply chain planning expertise within the chemical industry. The combination increases solution depth and breadth, creating a truly collaborative, comprehensive solution for the chemical and petrochemical industries.

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Business.FLEX Value Chain Management, marketed and supported by Honeywell, fully embeds WAM's Advanced Supply Chain Planning solution within Honeywell's Collaborative Manufacturing software suite and platform for the chemical and petrochemical industries. Honeywell's investment in this agreement with WAM encompasses expanded product development, sales, implementation and support, and complete integration of WAM's software suite into Honeywell's Collaborative Manufacturing Strategy.

Terry Sutter, President of Honeywell Industry Solutions, said, "We are very pleased to announce our strategic agreement with WAM Systems. WAM's proven supply chain planning solutions, specifically designed to meet the demands of multi-plant and complex chemical and petrochemical supply chains, are perfectly targeted to address the complex decision-support needs of our customers. For the first time, chemical and petrochemical manufacturers will have a comprehensive business solution that is linked to real-time, plant-level execution systems and that offers visibility to internal operations and suppliers, trading partners, and customers."

"The Business.FLEX Value Chain Management solution is a catalyst to enhance our customers' profitability and their customer relationships," Sutter said. Jack Weiss, CEO of WAM Systems, said, "We've combined WAM's deep understanding of the chemical industry and supply chain planning domain expertise with Honeywell's solid history of delivering global business automation solutions. Honeywell's strong process expertise and their Collaborative Manufacturing framework, integrated with our proven supply chain suite, result in a unique, comprehensive solution that captures value for companies in the worldwide chemical and petrochemical industries. It provides these companies with the capability to significantly increase productivity through internal and external collaboration."

The Business.FLEX Value Chain Management solution includes an integrated suite of supply chain decision-support applications used extensively by global chemical and petrochemical manufacturers. It provides an integrated set of strategic and tactical planning solutions that optimize all aspects of the supply chain, from sourcing through manufacturing, distribution, demand management, and trading partner collaboration.

The joint solution is available now for customer implementation.

About WAM Systems

WAM Systems, Inc. develops and markets Internet-enabled advanced supply chain planning solutions designed exclusively for the chemical industry. PICASO™, its premier advanced supply chain planning solution used by leading chemical manufacturers, provides a broad set of Internet-enabled decision support and optimization tools that address collaborative sales forecasting, production optimization, inventory management, distribution

network optimization, production planning and scheduling, and procurement planning. The company also provides a full range of support, training and implementation services. Its customers include Basell Polyolefins, BP Solvay, Chevron Phillips, Cyro, Equistar, ExxonMobil, Lyondell, Pecom Energia, SABIC, and Solvay. Founded in 1987, WAM Systems is a privately held company headquartered in the suburbs of Philadelphia, Pennsylvania. For more information on WAM Systems, Inc., visit www.wamsystems.com.

About Honeywell

Industry Solutions, a global business in the Honeywell Automation and Control Solutions group (ACS), provides automation and business solutions that help customers achieve improved productivity, compliance, safety, and decision-making. ACS is a US\$8 billion global leader in providing product and service solutions to create efficient, safe, and comfortable environments and help business and industry improve productivity and profitability. It comprises four businesses: Industry Solutions; Service; Security and Fire; and Control Products. ACS offers heating, ventilation, humidification and air-conditioning equipment controls, security and fire alarm systems, home automation systems, energy-efficient lighting controls, and building management systems and services. It also provides automation systems, advanced software solutions, and value-added services used in a variety of industries. ACS is also a global supplier of sensors, switches, and control products for industrial applications. For more information about Industry Solutions, access <http://www.iac.honeywell.com/>.

Honeywell is a US\$24-billion diversified technology and manufacturing leader, serving customers worldwide with aerospace products and services; control technologies for buildings, homes and industry; automotive products; specialty chemicals; fibers; plastics; and electronic and advanced materials. Honeywell employs approximately 115,000 people in 95 countries and is traded on the New York Stock Exchange under the symbol HON, as well as on the London, Chicago and Pacific stock exchanges. It is one of the 30 stocks that make up the Dow Jones Industrial Average and is also a component of the Standard & Poor's 500 Index. Additional information on the company is available on the Internet at www.honeywell.com.

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