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NEWSLETTER  
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## Identifying the **hidden value** in your **chemical supply chain**



### PICASO™ @ WORK

▶ "The powerful combination of Picaso™ integrated with our SAP ERP system provides a solution not available in any single tool."

▶ "The Picaso™ optimization modules paid for themselves within the first year of use."

▶ "WAM Systems' Picaso™ offered the ideal solution to quickly install and begin helping our planning staff while we continued to move forward with our SAP / APO initiative."

▶ "Our selection of the Picaso™ solution was greatly influenced by its ability to quickly and easily model the complexities of chemical supply

## WAM's Worldwide Growth Continues as Chemical Companies Embrace the Functionality of Picaso™

### Degussa Engineered Carbons Implements WAM's Picaso™ Solution

Leading carbon black manufacturer sees dramatic improvements in supply chain performance with WAM Systems' Picaso™.

[More >>](#)

### PetroChina Selects WAM Systems Picaso™ Supply Chain Planning Solution

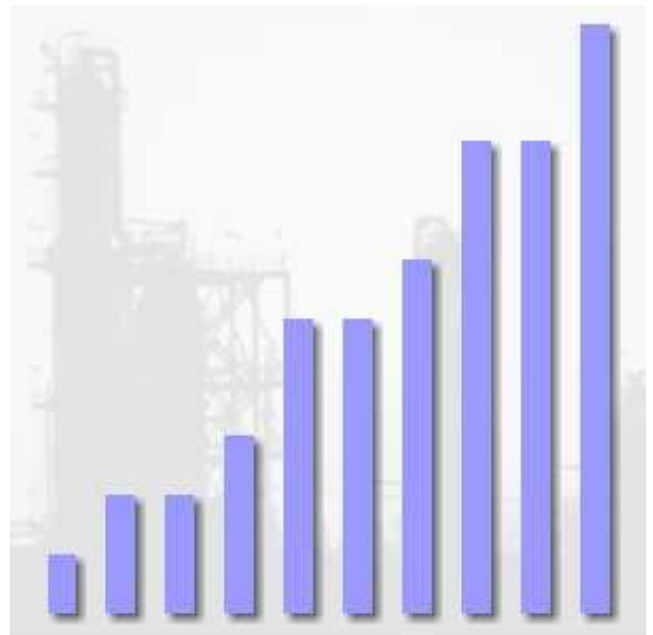
WAM Systems continues to find success in its strategic expansion into the Asian market as PetroChina, the largest producer of crude oil and natural gas in Asia chooses Picaso™ for its polymer plants in China.

[More >>](#)

### Indian Oil Corporation Selects WAM Systems' Supply Chain Planning Solution

Through its partnership with Honeywell International, WAM Systems' presents an end-to-end solution to help manage the largest hydrocarbon supply chain in India.

[More >>](#)



## S&OP and Demand Management Benchmarking Surveys

*Ongoing Surveys Help Companies Compare Their Processes to Industry Standards*

chains, providing visual displays and powerful optimization capabilities."

▶ "Excellent expertise. WAM's consultants all are ex-SCM users and experts. They know the tools and the business."

**UPCOMING EVENTS**

Jack Weiss, CEO of WAM Systems, hosts this year's conference in Scottsdale, AZ, September 25-28, 2006



Contact us to take advantage of our 25% discount to attend this year's conference!

[learn more](#)

**WAM SYSTEMS**

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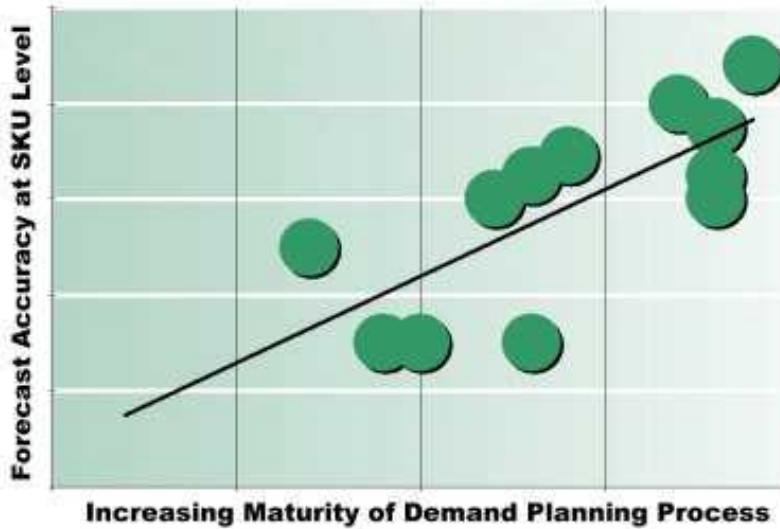
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[Worldwide Locations](#)

**North America**

- Philadelphia
- Cincinnati

**Good Results Come from Good Processes and Tools**



First Name  
Last Name  
Company  
Email  
Phone

WAM Systems is conducting a series of benchmarking surveys with chemical companies throughout the world in an effort to assess the overall maturity of industry supply chain practices. The purpose of these surveys is to help you compare your company's supply chain process maturity with that of your industry peers. Each survey is composed of a telephone interview and final report that is kept confidential to your company.

The surveys currently underway are in the areas of:

- Demand Management
- Sales & Operations Planning (S&OP)

Sign-up now to participate and receive your personalized company report.

[learn more](#)

**WAM Systems Sponsors LogiChem USA 2006**

*CEO Jack Weiss again hosts this year's conference in Scottsdale, Arizona*

Join WAM Systems at LogiChem 2006, the premiere chemical industry supply chain conference, on September 25-28 at the Hyatt Gainey Ranch, Scottsdale, Arizona.

This year's conference is being hosted by WAM Systems CEO, Jack Weiss. With over 20 years of experience delivering supply chain solutions to chemical companies around the world, Jack will lend his expertise to bring insightful commentary to the issues facing today's global chemical marketplace.



Joining Jack on stage this year will be industry leaders from Albemarle, Ashland, Praxair, Rohm and Haas and Chemtura covering the best case studies in global supply chain, supply chain optimization and centralization, sales & operations planning, distribution, and information technology strategy.

Contact WAM Systems to receive a 25% discount on registration! For more

- Houston

### South America

- São Paulo

### Asia

- Singapore

### Europe

- Wiesbaden

information, please call +1 (800) 358-8305.

## Webinar on Best Practices in Disaster Planning and Recovery

*WAM Systems Hosts Online Overview of Key Challenges Facing Gulf Area Companies*

This quarter, WAM Systems hosted an online, in-depth discussion and technology overview of the options available to companies facing long-term disaster planning and recovery. Topics covered in the presentation included:

- Recovery and rebalance of demand
- Inventory relocation
- Raw materials sourcing
- Transportation re-routing
- Technology designed for disaster planning
- Practical action items to begin your planning now



Click the following link(s) to hear what steps were taken during the 2005 hurricanes to quickly **recover and rebuild** business operations. See **disaster recovery technology** at work as it visually displays inventory and demand positions while analyzing all possible options for the best roadmap for quickly rebuilding a company's supply chain. For more information on this subject, or to include aspects of it in your own material, please contact WAM Systems at (800) 358-8305.

[Download WMV](#) | [Download PDF](#)

## WAM Systems Nominated for Technology Growth Company of the Year



The Eastern Technology Council has nominated WAM Systems for its prestigious Enterprise Awards under the category of Technology Growth Company of the Year. With the strong growth that the company has seen in the last few years, WAM Systems has positioned itself as a leader among technology companies in providing supply chain planning solutions for the chemical industry.

This nomination serves as recognition of the hard work that WAM has done to establish its Picaso™ solution as the preferred technology that chemical companies implement when seeking to improve their supply chain planning processes.